



## *Introducing: OverVIEW's Leader and Your Business Partner*

### **Ben Hall – Founder and CEO**

Ben brings more than 10 years of telecom sales and industry experience to OverVIEW. Prior to founding OverVIEW, in an award-winning career that featured leadership positions at CTC Communications, OneStar Communications and MBNA of America, Ben held roles ranging from corporate sales and account management to managing a team of twenty outside sales executives in Massachusetts, Connecticut and Rhode Island. Ben and his teams achieved multiple “Top Producer” awards and \$1,000,000 Club awards.

He has also logged more than 100 hours of specialized training from both the Competitive Local Exchange Carriers (CLEC) market and Verizon. This depth of leadership, management and practical experience allows him to quickly assess complex service offerings, identify potential contract liabilities, and determine how these issues impact client needs.

Ben has very strong connections to the tri-state area:

- He is the founder of the Beechwood Forum, Worcester's premier Business-to-Business networking and development group.
- He is on the Board of Directors of the Webster-Dudley-Oxford Chamber of Commerce and is a member of the Milford Area Chamber of Commerce.
- He led a steering committee for the formation of the Better Business Bureau of Central Massachusetts' Business Referral Group program.

OverVIEW's services are recommended for review by the Worcester Chamber of Commerce, the Milford Area Chamber of Commerce, the Newport RI Chamber of Commerce and the Central Mass Employers Association.

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