



Success Stories

OverVIEW Success Story #1 – Voice & Internet

OverVIEW Helps Rhode Island Avoid \$21,000 Fee!

Industry: Real Estate

Location: Narragansett, RI

Services Provided: Voice & Internet

OverVIEW saved the Client from a \$21,000 potential contract cancellation liability.

The Client was considering either renegotiating its current Voice/Internet contract or switching services to Verizon. OverVIEW determined that while the incumbent provider offered greater value for the Client's specific needs, the contract included a termination clause that exposed them to more than \$21,000 in contract cancellation liability. Verizon's termination exposure was less than \$1,000.

OverVIEW Success Story #2 – Electric

OverVIEW Guides Worcester Client to \$22,000 Savings!

Industry: Manufacturing

Location: Worcester, MA

Service Provided: Electric

OverVIEW saved the Client more than \$22,000 annually on electric service.

The Client didn't know that electrical rates were rising. OverVIEW staff gathered the facts, then educated the Client by carefully presenting their options. Our research of the market obtained bids from three top tier providers, which we reviewed with the Client. As in all cases, the Client picked the option they wanted – and saved more \$22,000 annually on electrical service. (The Client selected a five year fixed rate per kilowatt hour that was substantially less than their current bill rate.)

OverVIEW Success Story #3 – Wireless

OverVIEW Helps Sutton Client Save \$8,400... Without Changing Providers!

Industry: Food Wholesaler

Location: Sutton, MA

Services Provided: Wireless

OverVIEW saved the Client \$8,400 annually without changing providers.

By carefully review the Client's actual wireless phone usage, OverVIEW reduced the Client's wireless bill from an average of \$1,400 per month to \$700 per month. Best of all, the Client didn't have to change service providers or equipment!

